Randall Neff

Canton, OH | 234-804-1755 | randy@stageriggingrandy.com | stageriggingrandy.com

Theatrical Rigging & Stage Equipment Professional | Estimating Support · General Administration · Installation

Professional Summary

Theatrical construction professional with 10 years of experience in stage rigging, drapery, and lighting equipment, advancing from field installation to crew leadership to estimating support and general administration. Reads construction specifications, shop drawings, and electrical schematics to support estimates, bids, and project planning. Knowledgeable in manual and motorized stage rigging systems and experienced in communicating with customers, vendors, field crews, and project managers, using theatrical terminology from bid through installation and closeout. Handles responsibilities confidently and communicates effectively with customers, vendors, and coworkers. Willing to travel nationwide as project needs require.

Core Skills

Theatrical Equipment: Manual and motorized stage rigging systems; counterweight rigging; motorized counterweight-assist hoists; dead-hung sets; package hoists; self-climbing hoists; motorized line-shaft winches; manual winches; arena and scoreboard lifting hoists; stage curtains and tracks; curtain draw motors; theatrical lighting fixtures; automated rigging control systems; pipe grids

Sales Support & General Administration: Estimating and bid support; quote follow-up; submittals and closeout documentation; freight logistics (FTL, LTL, parcel); accounts payable; manpower scheduling; project reporting

Technical: Construction specifications, architectural drawings, shop drawings, electrical schematics, and technical documentation; knowledge of electrical theory; electronics troubleshooting and repair tools; low-voltage switches and controls; precision measuring tools

Software: Microsoft Office (advanced Excel, Outlook); QuickBooks; Bluebeam Revu; AutoCAD (working knowledge); VBA; Python; SQL; JavaScript; PowerShell; HTML/CSS; Windows and Linux; virtualization; network topologies; email and internet protocols

Field Equipment: Forklifts, scissor lifts, boom lifts, telehandlers, scaffolding; hammer drills, laser levels, band saws, chop saws, circular saws, routers, impact drivers, industrial grommet machines; metal fabrication

Performing Arts & AV: Musician with knowledge of music theory, live performance, and production; AV and live sound equipment; DMX systems; MIDI; digital audio recording and production; video editing

Professional Experience

Administrator | Janson Industries | August 2023 – Present

- Process field employee hours and expenses, perform accounts payable duties, assist with manpower scheduling, and generate reports for owners and leadership on job-site hours, credit card usage, AP, and equipment usage.
- Serve as first point of contact for phone calls, the company mailbox, and website inquiries, route a wide range of requests to the appropriate parties.
- Interpret technical specifications and construction drawings and work with vendors and subcontractors to gather pricing in support of bids and estimates for theatrical rigging, drapery, and lighting projects.
- Follow up on submitted bids and quotations to support contract acquisition on a nationwide scale.
- Advise customers on prerequisite requirements for mobilizing to projects, and supply customer-requested documentation prior to mobilization and before project closeout.
- Direct logistics for specialized theatrical equipment, including full-truckload (FTL), less-than-truckload (LTL), and parcel shipments, comparing multiple freight carriers for the best rate while meeting strict delivery timing and careful handling requirements.
- Coordinate rental equipment for projects nationwide with field teams and project management, comparing rental companies on price, equipment suitability, and schedule.
- Maintain theatrical submittal filing systems and paper and electronic project and financial records so project information stays accessible across the company.
- Act as IT generalist, maintain IT systems and assist company leadership in crucial technology decision making
- Continue to lead field installations as crew leader and support factory and warehouse teams as needed.

Installation Crew Leader | Janson Industries | September 2019 – August 2023

- Lead installation crews of up to 4 members at job sites, follow work orders, shop drawings, and customer requirements.
- Install counterweight rigging systems, manual winches, dead-hung sets, package hoists, self-climbing hoists, and motorized line-shaft winches.
- Maintain OSHA job-site safety standards and fall protection practices, and report injuries and OSHA violations to the safety officer.

Installation Crew Member | Janson Industries | October 2017 – September 2019

- Work from project work orders and shop drawings, install stage curtains and tracks, curtain draw motors, motorized counterweight-assist systems, lighting fixtures, and equipment at job sites nationwide.
- Prepare and load equipment for installs, and travel on short and long notice while maintaining OSHA safety compliance and fall protection.
- Install curtain grommets with industrial grommet machines and support the sewing shop with stage-curtain fabrication.

Installation Crew Member | Neff Erectors Inc. Theatrical Division | October 2016 – October 2017

- Travel nationally to install theatrical rigging and arena lifting equipment at job sites, using project work orders and manufacturer shop drawings to meet installation standards.
- Load equipment for weekly installs and follow job-site safety standards, including fall-arrest systems and body protection equipment.

Installation Crew Member | Beck Studios Inc. | May 2016 – October 2016

- Install theatrical equipment at job sites in accordance with project work orders and shop drawings to meet installation standards.
- Load and stage equipment for weekly installs and follow job-site safety standards, including fall-arrest systems and body protection equipment.
- Work in the curtain shop between road assignments, preparing curtains and staging them for installation.

Lot Technician | Mike Castrucci Chevrolet | November 2015 – May 2016

- Participate in vehicle importation and inspection; prepare new vehicles for inventory and sale and maintain inventory, reporting issues to the inventory manager.
- Transport vehicles in and out of the dealership without damage and deliver vehicles to customers on time.

CH-47 Helicopter Repairer | U.S. Army, Camp Humphreys, South Korea | May 2013 – November 2015

- Repair helicopters and perform special inspections and routine maintenance in accordance with technical manuals, FAA regulations, and unit policies. Facilitate on-time work-order completion and maintain aircraft maintenance records and logbooks.
- Transport sensitive equipment and tools to remote work locations in compliance with organizational and international regulations, achieving a 100% accident-free mission success rate.
- Perform operational checks and preventive maintenance, identifying issues that prevent unnecessary component replacement.

Certifications

- OSHA 10-Hour Safety Certification
- American Red Cross Basic Life Support (BLS) / CPR

Education

- Advanced Individual Training | U.S. Army, Fort Eustis, VA | 2013
- Automotive Technology coursework | Stark State College, North Canton, OH | 2012 – 2013
- Automotive Technology/Body program | Canton South High School, Canton, OH | 2010 – 2012
- High School Diploma | East Canton High School, East Canton, OH | 2012